



Case Study: AJT Engineering

Surface Technology, one of the largest surface treatment companies worldwide, provide ongoing support to the operations of Scottish machinery manufacturers AJT Engineering.

A large repair and offshore engineering company based in Aberdeen, AJT Engineering were first referred to Surface Technology while working as sub-contractors.

They have since developed their own relationship and have been established customers of Surface Technology for over 25 years.

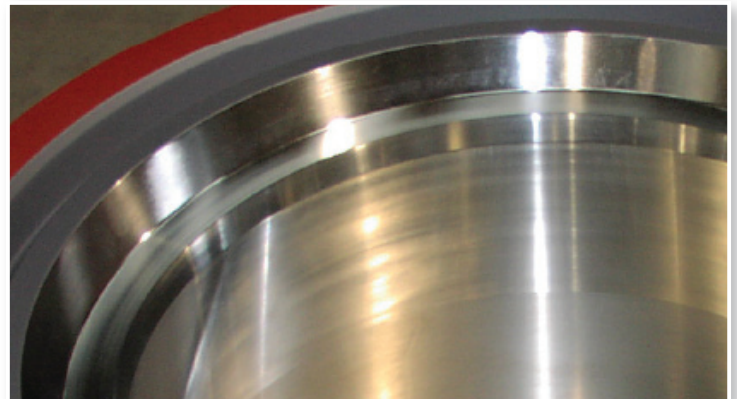
AJT Engineering specialise in manufacturing surface tools and subsea drilling components for the oil and gas industry.

AJT make use of the Armourcote® 5000 range of dry film lubricant coatings, which are provided and applied by Surface Technology.

These coatings provide AJT's deep-sea drilling equipment with the excellent corrosion protection it requires against harsh undersea conditions, and also abrasion resistance to reduce wear and downtime. Having a broad range of clients, AJT's demands naturally vary over time, and they find that most of their needs are met by Surface Technology's selection of services.

Surface Technology's facilities include some of the largest in the UK...

Certain components they build are very bulky and a lot of surface treatment companies don't have the capacity to coat them - Surface Technology's facilities include some of the largest in the UK and can comfortably accommodate parts of any size.



Douglas Bruce is the Purchasing Manager with AJT and has dealt with Surface Technology for several years. In regards to their working relationship, he quotes:

"Surface Technology are a good vendor. They've always been very supportive and helpful. Many people can do the coatings we need but Surface Technology are among the only vendors who can cope with our demands for capacity. They're one of the best and we're happy to continue working with them."



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